



LEADERSHIP COMPETENCIES

Awareness &
Insight

Building High
Performing Teams

Building Networks

Building Trust

Business &
Financial Acumen

Coaching &
Mentoring Others

Communication &
Listening

Driving for Results

Influence &
Diplomacy

Risk Taking

Strategic Thinking &
Visioning

Taking Initiative

Building High Performing Teams

“Create a culture of
catching people doing
things right.”



JOHN SPENCE

Building High Performance Teams

In this Success Talk you'll learn how to:

- Identify key attributes of winning cultures
- Develop a culture of team productivity

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APPLICATION SHEET

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Taking Initiative

Using John Spence’s model, rate your team’s perception of you and their perception of each other on a scale from 1-10 : (10 = high to 1 = low)

Categories	Team Rating of You (Leader)	Team Rating of Each Other (Peers)
Trust		
Communication		
Accountability		
Goal Setting		
Recognition		

How can you use John’s principles for team productivity to increase your team’s performance?