



LEADERSHIP COMPETENCIES

Awareness & Insight

Building High Performing Teams

Building Networks

Building Trust

Business & Financial Acumen

Coaching & Mentoring Others

Communication & Listening

Driving for Results

Influence & Diplomacy

Risk Taking

Strategic Thinking & Visioning

Taking Initiative

TAKING INITIATIVE

“Every ending is an opportunity for something better.”



LAURA BERMAN FORTGANG

BEATING THE ODDS & CREATING YOUR OWN OPPORTUNITIES

In this Success Talk you'll learn how to:

- Use a productive mindset to create opportunity
- Understand the process to create opportunity
- Leverage your network to create opportunity

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APPLICATION SHEET

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Creating your own opportunities involves 3 things according to Laura Berman Fortgang: mindset, process, and network.

Write down 1-2 things you want that you will tell yourself are possible:

Consider your criteria for opportunities by clearly stating your top 3 workplace needs and values:

Needs	Values

Laura says, to network “think industry, not company” and listen to others so you can learn to add value to them. How can you apply this learning to your existing network?
